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### JAY R. JASHINSKY, CPA DIRECTOR OF AUDITING

September 1, 2010

## **VIA ELECTRONIC MAIL**

Jocelyn G. Boyd, Esquire Chief Clerk/Administrator Public Service Commission of South Carolina 101 Executive Center Dr., Suite 100 Columbia, SC 29210

## VIA ELECTRONIC MAIL AND US MAIL

Mr. David R. Carpenter
Director – Rates
Piedmont Natural Gas Company, Inc.
Piedmont Town Center
4720 Piedmont Row Drive
Charlotte, NC 28210

Re:

Report of the South Carolina Office of Regulatory Staff's Examination of Piedmont Natural Gas Company's Monitoring Report under the Natural Gas Rate Stabilization Act for the Twelve-Month Period Ending March 31, 2010

Docket No. 2010-7-G

## Dear Ms. Boyd and Mr. Carpenter:

The South Carolina Office of Regulatory Staff ("ORS"), in accordance with the Natural Gas Rate Stabilization Act, S.C. Code Ann §§ 58-5-400, et seq. (Supp. 2009), ("RSA" or "The Act"), conducted an examination of Piedmont Natural Gas Company's (hereafter "Piedmont" or "the Company") Monitoring Report for the twelve-month period ended March 31, 2010. The examination was conducted for the purpose of determining the Company's compliance with Section 58-5-430 and Section 58-5-440 of the Act.

The Company reported in its March 31, 2010, Quarterly Monitoring Report a rate of return and return on equity of 9.63% and 11.61%, respectively. The Company's calculation of additional revenue requirements totaled \$910,575 consisting of a \$1,833,932 margin increase accompanied by a \$923,357 decrease for demand and commodity cost adjustments. The company reported a decrease of \$918,380 for its Cost of Gas, of which, \$512,264 is demand cost over-recovery and \$406,116 is related to commodity cost.

Based upon its examination, ORS is proposing certain adjustments (see Schedule 2) to reported amounts in order to bring the report into conformance with Section 58-5-430 and Section 58-5-440 of the Act. As a result of the foregoing adjustments, ORS calculated the Company's rate of return and return on common equity as 9.21% and 10.90%, respectively.

Therefore, in accordance with the guidelines of the Act, the Company is entitled to an increase in rates sufficient to achieve a return on equity equaling 12.60%. Accordingly, ORS recommends that the Company be authorized a net increase to revenues of \$2,229,899. This increase is comprised of a recommended margin increase of \$3,155,000 and a decrease of \$925,101 for demand and commodity cost adjustments. After the proposed increase, the Company's rate of return and return on equity will be 10.20% and 12.60%, respectively.

The following is a summary of the Dockets relative to the Company's most recent rate adjustments:

				Rates of Return				
Date of	Docket	Amount	Amount	Rate	Common			
Order	Number	Requested	Granted	Base	Equity			
10/21/05	2005-125-G	\$4,672,048	\$1,387,964	10.34%	12.60%			
09/27/06	2005-125-G	\$11,249,086	\$6,533,885	9.48%	11.20%			
10/12/07	2005-125-G	\$1,795,575	(\$709,140)	9.35%	11.20%			
10/14/08	2005-125-G	\$5,302,089	\$1,822,717	9.33%	11.20%			
10/13/09	2005-125-G	\$2,521,784	(\$506,062)	9.26%	11.20%			

The following is a description of the Schedules prepared by ORS as a result of its examination of the Company's filing:

<u>Schedule 1</u> presents the Company's operating experience, rate base and rates of return for the year ended March 31, 2010, and ORS's accounting and pro forma adjustments which are necessary to correct or normalize the Company's operations both before and after the effect of the requested increase. Utilizing a rate base of \$196,733,396 and per book income of \$16,422,759 ORS computed a rate of return on per book operations of 8.35% with an accompanying return on equity of 9.42%. ORS's accounting and pro forma adjustments increased operating income to \$18,100,872 and decreased rate base to \$196,509,708. The return on equity computed by ORS after accounting and pro forma adjustments was 10.90%. After the adjustments for the proposed

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Adjustment 17 to Cost of Gas on Schedule 7 of the Company's March 31, 2010 Quarterly Monitoring Report incorporates a decrease for commodity cost of \$406,116. This decrease of \$406,116 in commodity cost is due to a reduction in the lost and unaccounted for (LAUF) factor from 2.16% to 1.77%.

margin increase of \$3,155,000 and the decrease for demand and commodity cost adjustments of \$925,101, operating income increased to \$20,043,672. The rate of return on rate base computed by ORS after the adjustments for the proposed increase is 10.20% with a corresponding return on equity of 12.60%.

<u>Schedule 2</u> presents an explanation of the accounting and pro forma adjustments ORS considers necessary for the Company's report to conform with Section 58-5-430 and Section 58-5-440 of the Act. For comparative purposes, the adjustments of both the Company and ORS are presented.

<u>Schedule 3</u> presents the calculation of the weighted cost of capital used by the Company in calculating its return on equity both before and after its proposed increase. The rate base, as shown on Schedule 1, is allocated between long-term debt and equity according to the respective ratios as computed using the Company's weighted capital structure. The amount of total income for return necessary to cover an embedded cost rate of 6.86% on long-term debt is computed to be \$5,633,529. The remainder of the total income for return of \$12,467,343 is income to common equity. Such remainder produced a return of 10.90% on common equity. The overall cost of capital after accounting and pro forma adjustments but prior to the requested increase is 9.21%. Such overall cost of capital equals the rate of return on rate base shown on Schedule 1.

After the proposed increase of \$3,155,000 for the proposed margin increase and the \$925,101 decrease for demand and commodity cost adjustments, income available to common equity is \$14,410,143 and return on common equity is 12.60%. Overall cost of capital as detailed in Schedule 3 equals 10.20%. Such overall cost of capital equals the rate of return on Schedule 1.

Respectfully submitted by,

- and -

Jav R. Jashinsky, CPA

Nanette S. Edwards, Esquire

#### Piedmont Natural Gas Company South Carolina Operations Net Operating Income and Rate of Return For the Twelve Months Ended March 31, 2010 Docket No. 2010-7-G

		(1) Per Regulatory Books	(2) ORS Accounting and Pro Forma Adjustments			(3) ORS As Adjusted	(4) Adjustments for Proposed Margin Increase		(5)  Adjustments for Demand and Commodity Cost		(6) Total After Proposed Rates
	O				•			•			
1 2	Operating Revenues Sale and Transportation of Gas Other Operating Revenues	\$ 187,815,336 \$ 867,306	(18,130,137) 0	(1)	\$	169,685,199 \$ 867,306	3,155,000	(12)	\$ (925,101)	(18) \$	171,915,098 867,306
3	Total Operating Revenues	188,682,642	(18,130,137)		-	170,552,505	3,155,000		(925,101)		172,782,404
4 5 6 7 8 9	Operating Expenses Cost of Gas Operations and Maintenance Depreciation General Taxes State Income Taxes Federal Income Taxes Amortization of Investment Tax Credits	118,713,478 27,445,379 12,000,768 6,984,689 1,267,481 5,838,036 (31,677)	(19,898,053) (801,712) 567,410 (177,227) (269,028) 778,879	(3) (4) (5)		98,815,425 26,643,667 12,568,178 6,807,462 998,453 6,616,915 (31,677)	7,558 15,364 156,604 1,041,416	(14) (15)	(918,380) (2,216) (4,505)	(20)	97,897,045 26,649,009 12,568,178 6,818,321 1,155,057 7,658,331 (31,677)
11	Total Operating Expenses	172,218,154	(19,799,731)			152,418,423	1,220,942		(925,101)		152,714,264
12 13 14 15 16	Net Operating Income Interest on Customers' Deposits Amortization of Debt Redemption Premium Allowance for Funds Used During Construction Customer Growth	16,464,488 (138,597) (6,363) 29,764 73,467	1,669,594 20 8,499	(8) (9)		18,134,082 (138,597) (6,343) 29,764 81,966	1,934,058 8,742	(17)	0		20,068,140 (138,597) (6,343) 29,764 90,708
17	Net Operating Income for Return	\$ 16,422,759 \$	1,678,113		\$	18,100,872 \$	1,942,800		00	\$	20,043,672
18 19	Original Cost Rate Base: Plant in Service Accumulated Depreciation	\$ 387,064,056 \$ (158,262,732)	0		\$	387,064,056 (158,262,732)				\$	387,064,056 (158,262,732)
20	Net Plant in Service Add:	228,801,324	0			228,801,324					228,801,324
21 22 23	Construction Work in Progress Materials and Supplies Cash Working Capital	3,000,099 15,190,710 2,015,191	(90,681) (133,007)	` '		2,909,418 15,190,710 1,882,184					2,909,418 15,190,710 1,882,184
24 25 26 27	Deduct: Customers' Advances Customers' Deposits Accumulated Deferred Income Taxes Unclaimed Funds	0 4,290,902 47,636,510 346,516			-	0 4,290,902 47,636,510 346,516					0 4,290,902 47,636,510 346,516
28	Original Cost Rate Base:	\$ 196,733,396 \$	(223,688)		\$	196,509,708				\$	196,509,708
29	Rate of Return	8.35%			:	9.21%					10.20%
30	Return on Equity	9.42%			;	10.90%					12.60%

Line <u>No.</u>		<u>Description</u>	Per Piedmont	Per ORS
1		Operating Revenues - Sale and Transportation of Gas		
		To decrease revenues on a going-level basis.	\$ (16,543,721)	\$ <u>(18,130,137)</u>
		Total Operating Revenues - Sale and Transportation of Gas	\$ (16,543,721)	\$ (18,130,137)
2		Cost of Gas		
		To decrease cost of gas on a going-level basis.	\$ (19,898,053)	\$ (19,898,053)
		Total Cost of Gas	\$ (19,898,053)	\$ <u>(19,898,053)</u>
3		Operations and Maintenance Expenses		
	a.	To annualize the payroll expense as of March 31, 2010, and to disallow officer salary increases in conformance with PSC Order No. 2002-761, dated November 1, 2002.	\$ (74,514)	\$ (74,514)
	b.	To decrease expenses for the salary and payroll investment plan. The plan allows participants to defer a portion of their base salary and the Company matches a portion of the participant's contribution.	(15,940)	(15,940)
	c.	aTo adjust pension costs included in the filing.	206,366	206,366
	d.	To adjust uncollectible gas cost expense utilizing the method approved in Docket No. 2006-4-G, Order No. 2006-527, dated October 11, 2006. This removes uncollectible gas cost expense from base rates and records the amount in account #253.04. The applicable uncollectible gas cost rate is		
		.23955%.	(238,023)	(247,122)
	e.	To decrease expenses for allocations to non-utility activities.	(19,386)	(19,386)
	f.	To increase expenses for the Long-Term Incentive Plan.	46,364	46,364
	g.	To decrease expenses for the Short-Term Incentive Plan.	(279,275)	(279,275)
	h.	To decrease expenses for the MVP Incentive Plan.	(273,305)	(273,305)

Line <u>No.</u>		<u>Description</u>		Per Piedmont	_	Per ORS
	i.	To decrease expenses for group insurance.		(5,225)		(5,225)
	j.	To increase expenses for the Piedmont Town Center lease.		5,857		5,857
	k.	To increase expenses for Piedmont Town Center CAM expense.		1,194		1,194
	I.	To increase expenses for amortization of early retirement incentive.		151,229		151,229
	m.	To increase expenses for the South Carolina assessment fee.		11,716		17,648
	n.	To decrease expenses for items that are nonallowable for ratemaking purposes.		(151,715)		(284,453)
	0.	To decrease expenses for Gas Technology Institute dues that are recovered 100% from North Carolina ratepayers.		(31,150)		(31,150)
1	p.	To decrease expense for the Stock Rescission Fees.		0	_	0
		Total Operations and Maintenance Expense	\$	(665,807)	\$_	(801,712)
4		Depreciation Expense				
		To increase depreciation expense on a going-level basis using the most scurrent depreciation study rates.	\$	596,650	\$_	567,410
		Total Depreciation Expense	\$	596,650	\$_	567,410
5		General Taxes				
	a.	To decrease property taxes on a going-level basis.	\$	(24,011)	\$	(24,011)
:	b.	To decrease payroll tax expense.		(64,926)		(64,926)
	C.	To decrease franchise taxes (rate of .3%) and gross receipts tax (rate of .18698%) for the adjustment made to decrease revenues on a going-level basis.		0		(88,290)
	4	Total General Taxes	\$	(88,937)	\$_	(177,227)
6		State Income Taxes		_		
		To adjust state income taxes (rate of 5%) to reflect the impact on income of accounting and pro forma adjustments.	\$ _	(202,705)	<b>\$</b> _	(269,028)
		Total State Income Taxes	\$	(202,705)	\$ _	(269,028)

Line No.	<u>Description</u>		Per Piedmont	_	Per ORS
7	Federal Income Taxes				
	To adjust federal income taxes (rate of 35%) to reflect the impact on income of accounting and pro forma adjustments.	\$	1,219,926	\$_	778,879
	Total Federal Income Taxes	\$	1,219,926	\$ _	778,879
8	Amortization of Debt Redemption Premium				÷
	To increase net operating income for amortization of debt redemption premium.	\$	20	\$_	20
	Total Amortization of Debt Redemption Premium	\$	20	\$ _	20
9	Customer Growth				
	To adjust net operating income to reflect an anticipated increase in customer growth (rate of .452.%) following the adjustments to operating revenues and expenses.	\$	11 228	\$	8,499
	Total Customer Growth	•	11,228	-	<del></del>
40		Ψ	11,220	Ψ.	0,400
10	Construction Work in Progress				
	To adjust construction work in progress to reflect the amount attributable to South Carolina.	\$	0	\$_	(90,681)
	Total Construction Work in Progress	\$	0	\$ _	(90,681)
11	Cash Working Capital				ı
	To decrease cash working capital following the pro forma adjustments to operation and maintenance expenses (rate of 12.5%) as reflected in the				
	Original Filing.	\$	(116,018)	\$_	(133,007)
	Total Cash Working Capital	\$	(116,018)	\$ _	(133,007)
12	Operating Revenues - Sale and Transportation of Gas				
	To increase revenues from the sale and transportation of gas for the proposed margin increase. ORS has recalculated this adjustment utilizing all ORS adjustments to operating revenues.	I \$	1,833,932	\$_	3,155,000
¥	Total Operating Revenues - Sale and Transportation of Gas	\$	1,833,932	\$	3,155,000

Line <u>No.</u>		<u>Description</u>	-	Per Piedmont	_	Per ORS
13		Operations and Maintenance Expenses				
	a.	To adjust the provision for uncollectible accounts (.23955%) for the proposed margin increase.	\$	<b>4</b> ,450	\$	7,558
	b.	To increase the utility license fee (rate of .3%) following the adjustment to operating revenues.	-	5,488	_	0
		Total Operations and Maintenance Expenses	\$_	9,938	\$ _	7,558
14		General Taxes				
		To adjust franchise taxes (rate of .3%) and gross receipts tax (rate of .18698%) for the proposed margin increase.	\$_	0	\$_	15,364
		Total General Taxes	\$	0	\$ _	15,364
15		State Income Taxes				
		To adjust state income taxes (rate of $5\%$ ) to reflect the impact on income from the proposed margin increase.	\$	91,200	<b>\$</b> _	156,604
		Total State Income Taxes	\$	91,200	\$ _	156,604
16		Federal Income Taxes				
		To adjust federal income taxes (rate of 35%) to reflect the impact on income from the proposed margin increase.	\$	606,478	\$_	1,041,416
		Total Federal Income Taxes	\$	606,478	\$_	1,041,416
17		<u>Customer Growth</u>				
		To adjust net operating income to reflect an anticipated increase in customer growth (rate of .452%) following the proposed margin increase.	\$	5,068	\$_	8,742
		Total Customer Growth	\$	5,068	\$ _	8,742
18		Operating Revenues - Sale and Transportation of Gas				
		To decrease the revenue requirement for the sale and transportation of gas associated with adjustments for demand and commodity cost.	\$	(923,357)	\$_	(925,101)
		Total Operating Revenues - Sale and Transportation of Gas	\$	(923,357)	\$ _	(925,101)

Line <u>No.</u>		<u>Description</u>		Per Piedmont	Per ORS
19		Cost of Gas			
	a.	To decrease cost of gas for the demand cost over-recovery using a demand cost allocation factor of 16.01%, based upon the most recent design day study.	\$	(512,264) \$	(512,264)
	b.	To decrease cost of gas for commodity cost resulting from the change in the Lost and Unaccounted For factor from 2.16% to 1.77%.	\$.	(406,116) \$	(406,116)
		Total Cost of Gas	\$	(918,380)	(918,380)
20		Operations and Maintenance Expenses			
	a.	To decrease the provision for uncollectible accounts (rate of .23955%) following the adjustments to revenue for demand and commodity cost.	\$	(2,228) \$	(2,216)
	b.	To decrease the franchise taxes (rate of .3%) following the adjustments to revenue for demand and commodity cost.		(2,748)	0
		Total Operations and Maintenance Expenses	\$	(4,976)	(2,216)
21		General Taxes			
		To decrease the franchise taxes (rate of .3%) and gross receipts tax (rate of .18698%) for the adjustments to revenue for demand and commodity cost.	\$	0 \$	(4,505)
		Total General Taxes	\$	0 \$	(4,505)

### Piedmont Natural Gas Company South Carolina Operations Weighted Cost of Capital Docket No. 2010-7-G

			Regulatory Per Books					As Adjusted				After Proposed Increase				
<u>Description</u>	Capital Structure	Ratio	Rate Base	Embedded Cost/Return	Overall Cost/Return	Income For Return	Rate Base	Embedded Cost/Return	Overall Cost/Return	Income For Return	Rate Base	Embedded Cost/Return	Overall Cost/Return	Net Operating Income		
Long-Term Debt	723,374,320	41.79%	82,214,886	6.86%	2.87%	5,639,941	82,121,407	6.86%	2.87%	5,633,529	82,121,407	6.86%	2.87%	5,633,529		
Common Equity	1,007,553,494	58.21%	114,518,510	9.42%	5.48%	10,782,818	114,388,301	10.90%	6.34%	12,467,343	114,388,301	12.60%	7.33%	14,410,143		
Total	1,730,927,814	100.00%	196,733,396		8.35%	16,422,759	196,509,708		9.21%	18,100,872	196,509,708		10.20%	20,043,672		